MARTEN TRANSPORT ANNOUNCES SECOND QUARTER RESULTS; NET INCOME IMPROVES TO 23 CENTS PER DILUTED SHARE

MONDOVI, Wis., July 20, 2010 (PRNewswire) -- Marten Transport, Ltd. (Nasdaq/GS:MRTN) today reported a 15.2% increase in net income to \$5.2 million, or 23 cents per diluted share, for the second quarter ended June 30, 2010, from \$4.5 million, or 20 cents per diluted share, for the second quarter of 2009. The second-quarter earnings also improved sequentially from 2010 first-quarter net income of \$3.9 million, or 18 cents per diluted share. For the six-month period of 2010, net income increased to \$9.1 million, or 41 cents per diluted share, compared with \$8.5 million, or 39 cents per diluted share, for the same six-month period of 2009.

Operating revenue, consisting of revenue from truckload and logistics operations, increased to \$125.9 million in the second quarter of 2010 from \$125.8 million in the 2009 quarter and increased to \$251.7 million in the six-month period of 2010 from \$247.8 million in the 2009 sixmonth period. The increases were primarily due to increased fuel surcharge revenue, which reflects higher fuel prices, and increases in logistics revenue. Operating revenue, net of fuel surcharges, decreased 5.6% to \$106.9 million in the 2010 quarter from \$113.2 million in the 2009 quarter and decreased 4.0% to \$215.4 million in the 2010 six-month period from \$224.4 million in the 2009 six-month period. Operating revenue included fuel surcharges of \$19.0 million for the second quarter of 2010, compared with \$12.6 million in the 2009 quarter and \$36.3 million for the 2010 six-month period, compared with \$23.4 million for the 2009 six-month period.

The operating ratio (operating expenses as a percentage of operating revenue) improved to 92.7% for the second quarter of 2010 from 94.0% for the second quarter of 2009 and improved to 93.6% for the 2010 six-month period from 94.0% for the 2009 six-month period. Operating expenses as a percentage of operating revenue, with both amounts net of fuel surcharge revenue, improved to 91.4% for the second quarter of 2010 from 93.4% for the second quarter of 2009 and improved to 92.5% for the 2010 six-month period from 93.4% for the 2009 six-month period.

Chairman and Chief Executive Officer Randolph L. Marten said, "We are encouraged by our solid results. We continue to benefit from the advances in our transformation into a multifaceted business model, focusing on expansion of our regional operations throughout the country, the growth of our logistics business, and our fuel efficiency and cost control measures.

"These strategic initiatives have driven our positive results this year. As evidence of the success of our regional operations, our average truckload revenue, net of fuel surcharges, per tractor per week increased by 4.7% in the second quarter over last year's second quarter and by 5.5% over this year's first quarter. We have increased our regional operations to 40.4% of our truckload fleet as of June 30, 2010 from 20.4% as of a year earlier. Our logistics revenue continues to be an important factor in our growth, providing an expanding percentage of our revenue. In the second quarter of 2010, our logistics revenue, net of intermodal fuel surcharges, grew \$1.1 million over the 2009 quarter and, for the 2010 six-month period, grew \$6.0 million over the

2009 six-month period. Additionally, we continue to decrease operating expenses in the face of increasing fuel prices through our aggressive cost controls.

"We are confident that our ongoing transformation into a multi-faceted business model will continue to work to our advantage regardless of the economic environment."

Marten Transport, with headquarters in Mondovi, Wis., is one of the leading temperature-sensitive truckload carriers in the United States. Marten specializes in transporting and distributing food and other consumer packaged goods that require a temperature-controlled or insulated environment. Marten offers service in the United States, Canada and Mexico, concentrating on expedited movements for high-volume customers. Marten's common stock is traded on the Nasdaq Global Select Market under the symbol MRTN.

This press release contains certain statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including that the Company's transformation into a multi-faceted business model will continue to work to its advantage regardless of the economic environment. These statements by their nature involve substantial risks and uncertainties, and actual results may differ materially from those expressed in such forward-looking statements. Important factors known to the Company that could cause actual results to differ materially from those discussed in the forward-looking statements are discussed in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2009. The Company undertakes no obligation to correct or update any forward-looking statements, whether as a result of new information, future events or otherwise.

CONTACTS: Tim Kohl, President, and Jim Hinnendael, Chief Financial Officer, of Marten Transport, Ltd., 715-926-4216.

MARTEN TRANSPORT, LTD. CONSOLIDATED CONDENSED BALANCE SHEETS (Unaudited)

| (In thousands, except share information) | June 30, 2010 | | December 31, 2009 | |
|---|------------------|-----------|-------------------|-----------|
| ASSETS | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ | 3,563 | \$ | 5,410 |
| Marketable securities | | 138 | | 118 |
| Receivables: | | | | |
| Trade, net | | 49,644 | | 45,434 |
| Other | | 9,701 | | 4,382 |
| Prepaid expenses and other | | 10,878 | | 12,328 |
| Deferred income taxes | _ | 5,361 | | 5,172 |
| Total current assets | _ | 79,285 | | 72,844 |
| Property and equipment: | | | | |
| Revenue equipment, buildings and land, | | 40444 | | 101 10- |
| office equipment and other | | 494,412 | | 491,127 |
| Accumulated depreciation | _ | (136,443) | | (149,670) |
| Net property and equipment | | 357,969 | | 341,457 |
| Other assets | | 526 | | 537 |
| TOTAL ASSETS | \$ | 437,780 | \$ | 414,838 |
| LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: | | | | |
| Checks issued in excess of cash balances | \$ | 693 | \$ | 1,671 |
| Accounts payable and accrued liabilities | | 36,066 | | 31,896 |
| Insurance and claims accruals | | 18,219 | | 19,222 |
| Current maturities of long-term debt | | - | | 1,428 |
| Total current liabilities | | 54,978 | | 54,217 |
| Long-term debt, less current maturities | | 13,521 | | 71 |
| Deferred income taxes | | 84,141 | | 85,643 |
| Total liabilities | | 152,640 | | 139,931 |
| Stockholders' equity: | | | | |
| Marten Transport, Ltd. stockholders' equity: | | | | |
| Preferred stock, \$.01 par value per share; | | | | |
| 2,000,000 shares authorized; no shares | | | | |
| issued and outstanding | | - | | - |
| Common stock, \$.01 par value per share; | | | | |
| 48,000,000 shares authorized; 21,934,232 shares | | | | |
| at June 30, 2010, and 21,885,073 shares at | | | | |
| December 31, 2009, issued and outstanding | | 219 | | 219 |
| Additional paid-in capital | | 77,444 | | 76,477 |
| Retained earnings | _ | 205,530 | | 196,480 |
| Total Marten Transport, Ltd. stockholders' equity | | 283,193 | | 273,176 |
| Noncontrolling interest | | 1,947 | | 1,731 |
| Total stockholders' equity | | 285,140 | | 274,907 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 437,780 | \$ | 414,838 |

MARTEN TRANSPORT, LTD. CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (Unaudited)

| | Three Months Ended June 30, | | | Six Months Ended June 30, | | | |
|--|-----------------------------|------------|------------|------------------------------|--|--|--|
| (In thousands, except per share information) | 2010 | 2009 | 2010 | 2009 | | | |
| OPERATING REVENUE | \$ 125,862 | \$ 125,804 | \$ 251,674 | \$ 247,759 | | | |
| OPERATING EXPENSES (INCOME): | | | | | | | |
| Salaries, wages and benefits | 31,984 | 35,759 | 64,386 | 71,861 | | | |
| Purchased transportation | 26,346 | 25,933 | 54,105 | 48,685 | | | |
| Fuel and fuel taxes | 28,167 | 24,272 | 55,760 | 46,138 | | | |
| Supplies and maintenance | 8,597 | 9,558 | 17,607 | 19,376 | | | |
| Depreciation | 12,612 | 13,386 | 25,649 | 26,819 | | | |
| Operating taxes and licenses | 1,574 | 1,702 | 3,079 | 3,378 | | | |
| Insurance and claims | 3,984 | 4,678 | 7,836 | 10,199 | | | |
| Communications and utilities | 1,054 | 1,002 | 1,867 | 2,067 | | | |
| Gain on disposition of revenue equipment | (429) | (528) | (628) | (999) | | | |
| Other | 2,780 | 2,539 | 5,786 | 5,481 | | | |
| Total operating expenses | 116,669 | 118,301 | 235,447 | 233,005 | | | |
| OPERATING INCOME | 9,193 | 7,503 | 16,227 | 14,754 | | | |
| NET INTEREST EXPENSE (INCOME) | 26 | 4 | (80) | 35 | | | |
| INCOME BEFORE INCOME TAXES Less: Income before income taxes | 9,167 | 7,499 | 16,307 | 14,719 | | | |
| attributable to noncontrolling interest | 1 | 145 | 57 | 261 | | | |
| INCOME BEFORE INCOME TAXES ATTRIBUTABLE TO MARTEN | | | | | | | |
| TRANSPORT, LTD. | 9,166 | 7,354 | 16,250 | 14,458 | | | |
| PROVISION FOR INCOME TAXES | 4,008 | 2,877 | 7,200 | 5,928 | | | |
| NET INCOME | \$ 5,158 | \$ 4,477 | \$ 9,050 | \$ 8,530 | | | |
| BASIC EARNINGS PER COMMON SHARE | \$ 0.24 | \$ 0.20 | \$ 0.41 | \$ 0.39 | | | |
| DILUTED EARNINGS PER COMMON SHARE | \$ 0.23 | \$ 0.20 | \$ 0.41 | \$ 0.39 | | | |

MARTEN TRANSPORT, LTD. SEGMENT INFORMATION (Unaudited)

| | Three M Enc June | led | Dollar Change Three Months Ended June 30, | Percentage Change Three Months Ended June 30, | | |
|---|---------------------------|---------------------------|---|---|--|--|
| (Dollars in thousands) | 2010 | 2009 | 2010 vs. 2009 | 2010 vs. 2009 | | |
| Operating revenue: | | | | | | |
| Truckload revenue, net of fuel surcharge | | | | | | |
| revenue | \$ 80,566 | \$ 87,969 | \$ (7,403) | (8.4)% | | |
| Truckload fuel surcharge revenue | 16,825 | 11,286 | 5,539 | 49.1 | | |
| Total Truckload revenue | 97,391 | 99,255 | (1,864) | (1.9) | | |
| Logistics revenue, net of intermodal fuel surcharge revenue Intermodal fuel surcharge revenue Total Logistics revenue | 26,337 2,134 28,471 | 25,225 1,324 26,549 | 1,112 810 1,922 | 4.4 61.2 7.2 | | |
| Total operating revenue | \$ 125,862 | \$ 125,804 | \$ 58 | - % | | |
| Operating income: | | | | | | |
| Truckload | \$ 8,208 | \$ 5,697 | \$ 2,511 | 44.1 % | | |
| Logistics | 985 | 1,806 | (821) | (45.5) | | |
| Total operating income | \$ 9,193 | \$ 7,503 | \$ 1,690 | 22.5 % | | |
| Operating ratio: | | | | | | |
| Truckload | 91.6% | 94.3% | | (2.9)% | | |
| Logistics | 96.5 | 93.2 | | 3.5 | | |
| Consolidated operating ratio | 92.7% | 94.0% | | (1.4)% | | |

MARTEN TRANSPORT, LTD. SEGMENT INFORMATION (Unaudited)

| | Six M Enc June | led | Dollar Change Six Months Ended June 30, | Percentage Change Six Months Ended June 30, |
|---|---------------------------------|---------------------------------|---|---|
| (Dollars in thousands) | 2010 | 2009 | 2010 vs. 2009 | 2010 vs. 2009 |
| Operating revenue: | | | | |
| Truckload revenue, net of fuel surcharge | | | | |
| revenue | \$ 161,486 | \$ 176,504 | \$ (15,018) | (8.5)% |
| Truckload fuel surcharge revenue | 32,131 | 21,123 | 11,008 | 52.1 |
| Total Truckload revenue | 193,617 | 197,627 | (4,010) | (2.0) |
| Logistics revenue, net of intermodal fuel surcharge revenue Intermodal fuel surcharge revenue Total Logistics revenue | 53,907 4,150 58,057 | 47,875 2,257 50,132 | 6,032 1,893 7,925 | 12.6 83.9 15.8 |
| Total operating revenue | <u>\$ 251,674</u> | \$ 247,759 | \$ 3,915 | 1.6 % |
| Operating income: Truckload Logistics Total operating income | \$ 13,433 2,794 \$ 16,227 | \$ 11,530 3,224 \$ 14,754 | \$ 1,903 (430) \$ 1,473 | 16.5 % (13.3) 10.0 % |
| Operating ratio: | | | | |
| Truckload | 93.1 % | 94.2% | | (1.2)% |
| Logistics | 95.2 | 93.6 | | 1.7 |
| Consolidated operating ratio | 93.6% | 94.0% | | (0.4)% |

MARTEN TRANSPORT, LTD. OPERATING STATISTICS (Unaudited)

| | | Three Months Ended June 30, | | | Six Months Ended June 30, | | | |
|---|----------------|-----------------------------|---|-----------------|------------------------------|-----------------|---------|-------------------|
| | | 2010 | | 2009 | | 2010 | CITIC C | 2009 |
| Truckload Segment: Total Truckload revenue (in thousands) | \$ | 97,391 | \$ | 99,255 | \$ | 193,617 | \$ | 197,627 |
| Average truckload revenue, net of fuel surcharges, per | | ŕ | | , | | • | | ŕ |
| tractor per week ⁽¹⁾ | \$ | 2,971 | \$ | 2,838 | \$ | 2,891 | \$ | 2,863 |
| Average tractors ⁽¹⁾ | | 2,086 | | 2,384 | | 2,160 | | 2,385 |
| Average miles per trip | | 657 | | 796 | | 673 | | 810 |
| Non-revenue miles percentage ⁽²⁾ | | 9.2% | | 9.3% | | 9.2% | | 9.1% |
| Total miles – company-employed drivers (in thousands) Total miles – independent contractors (in thousands) | | 47,763 3,847 | | 52,557 6,045 | | 96,707 8,347 | | 104,669 11,988 |
| Logistics Segment: | | | | | | | | |
| Total Logistics revenue (in thousands) | \$ | 28,471 | \$ | 26,549 | \$ | 58,057 | \$ | 50,132 |
| Brokerage: | | | | | | | | |
| Marten Transport | _ | | _ | | _ | | _ | |
| Revenue (in thousands) | \$ | 9,271 | \$ | 8,072 | \$ | 19,664 | \$ | 15,321 |
| Loads | | 5,193 | | 4,298 | | 10,795 | | 8,152 |
| MWL | Φ | 7.060 | Ф | 7.707 | Ф | 16.126 | Ф | 14.002 |
| Revenue (in thousands) | \$ | 7,968 | \$ | 7,787 | \$ | 16,136 | 2 | 14,992 |
| Loads Intermodal: | | 4,690 | | 5,067 | | 8,969 | | 8,819 |
| Revenue (in thousands) | \$ | 11,232 | \$ | 10,690 | \$ | 22,257 | \$ | 19,819 |
| Loads | ψ | 4,746 | Ф | 4,656 | Ψ | 9,423 | Φ | 8,309 |
| Average tractors | | 65 | | 64 | | 63 | | 59 |
| At June 30, 2010 and June 30, 2009: | | | | | | | | |
| Total tractors ⁽¹⁾ | | 2,066 | | 2,492 | | | | |
| Average age of company tractors (in years) | | 2.2 | | 2.3 | | | | |
| Total trailers | | 3,853 | | 4,142 | | | | |
| Average age of company trailers (in years) | | 3.3 | | 3.3 | | | | |
| Ratio of trailers to tractors ⁽¹⁾ | | 1.9 | | 1.7 | | | | |
| | Three Months | | | Six Months | | | | |
| (7.4 | Ended June 30, | | _ | Ended June 30, | | | | |
| (In thousands) | _ | 2010 | | 2009 | _ | 2010 | | 2009 |
| Net cash provided by operating activities | 9 | 5 5,291 | \$ | 15,262 | \$ | 23,968 | \$ | 42,612 |
| Net cash used for investing activities | | 10,421 | , in the second | 8,818 | · | 37,487 | · | 35,299 |
| Weighted average shares outstanding: | | | | | | | | |
| Basic | | 21,929 | | 21,871 | | 21,913 | | 21,855 |
| Diluted | | 22,033 | | 21,993 | | 22,012 | | 21,978 |

⁽¹⁾ Includes tractors driven by both company-employed drivers and independent contractors. Independent contractors provided 117 and 221 tractors as of June 30, 2010, and 2009, respectively.

⁽²⁾ Represents the percentage of miles for which the company is not compensated.