MARTEN TRANSPORT, LTD.



THIRD QUARTER, 2017

BENEFITS

401 (k) ENROLLMENT

Participating in Marten's 401 (k) plan is one of the easiest ways to save for retirement.

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MILESTONES Ottinger and Nash have combined for 75 years of service with Marten Transport. SEE PAGE 4

New and Improved Referral Bonu\$!!!

Easy way to receive more money on payday



Marten's Driver Referral program now allows current employees to receive <u>\$1,500 in 90 days</u> for referring new drivers AND \$2,000 for any additional referral during the year!

	\$1,500	\$2,000
Point of Hire	\$250	\$500
30 Days of Employment	\$250	\$500
60 Days of Employment	\$500	\$500
90 Days of Employment	\$500	\$500

*Referring employee's name must be listed on the initial Marten employment application. Both referring employee and referred driver must be actively employed with Marten at time of payments.

Our driver referral program has been improved and revamped to significantly benefit our employee drivers. This is an easy way for employees to earn additional money on their paychecks. Referring employees now receive up \$1,500 for the first referral and \$2,000 for any additonal referral within the year!

Currently driver referrals are our largest growth engine. A professional truck driver knows a good driver when they see one. Drivers recruited by other drivers stay longer, work harder, and are safer than those brought in from other avenues. Marten drivers are our greatest asset, there is no better recruiter. We encourage you to talk with others at customer locations and truck stops, share why Marten Transport is one of the top carriers in the industry, and see extra referral bonus money on payday. Our referral program is an easy way to receive more money at Marten Transport!

Company Driver Janis Dunn

has accepted the challenge and works hard to receive driver referrals. With her added referral bonus money, Janis was able to take her two grandchildren on a dream vacation to Europe. In addition to spending the referral bonuses on her family, Janis is also able to be involved in multiple charities to help other people.

"Marten has made it possible and the referral bonus rocks my world." Janis Dunn.

BENEFITS

401 (k) Annual Auto Enrollment Annual auto enrollment plan changes take effect Nov. 1



Participating in Marten Transport's 401(k) plan is one of the easiest ways to save for retirement! Plus, you'll gain the benefits with the company match of \$.35 cents on the dollar up to 6% of pay that you contribute! **This is free money!**

• In order to help our employees secure a better financial future, employees who are not currently participating or those deferring less than 6% will be automatically enrolled. This means if you are eligible and you are contributing less than 6% to the 401(k) plan, you will be automatically enrolled for a pre-tax contribution of 6% of your gross pay. Look for the Transamerica packet of information in the mail!

• If you are currently contributing 6% or higher, your contribution rate will not change.

Auto enrollment plan changes will take effect November 1, 2017. For those who don't want to be auto-enrolled or if you would like to change your contribution percent, please contact Transamerica by October 25th at 1-800-755-5801 or log on to marten.trsretire.com.

Don't shortchange your future! Participate in the plan, receive the Marten match and watch your money grow!

Paying Less in Medical Expenses

Marten Transport comes out on top compared to competitors



Marten Transport is the best at providing your family with the most affordable benefit coverage among our competitors! Marten's family premiums and deductibles are lower than our competitors in the industry! Out of pocket medical costs can add up fast. If something happens to



a family member you will pay less with Marten! At Marten we have your back ... far better than our competitors do.

Top Pay and Benefits to Match... Marten Giving You the Total Compensation You and Your Family Deserve!

SAFETY



School Bus Safety Reminder that school is back in session

All over the country summer vacations have ended. With the school year back in session, here are some tips to keep in mind for the safety of children.

• When a school bus or children are present slow down and proceed with caution, obeying all traffic laws and speed limits.

• Always stop for a school bus that has stopped to load or unload passengers. Red flashing lights and an extended stop arm tell you the school bus is stopped to load or unload children. Under certain conditions State Law requires you to stop.

• If you are on a two-lane roadway, you must stop.

• If you are on a roadway that has two or more travel lanes traveling in each direction and you are traveling the same direction as the bus, you must stop.

• If you are on a roadway that has at least two or more travel lanes traveling in each direction and you are approaching, meeting the bus, you do not have to stop, merely proceed with caution.

• Be alert and ready to stop. Watch for children walking in the street, especially where there are no sidewalks. Watch for children playing and gathering near bus stops. Watch for children arriving late for the bus, who may dart into the street without looking for traffic.

• When driving in neighborhoods or school zones, watch for young people who may be in a hurry to get to school and may not be thinking about getting there safely.

EMPLOYEE RELATIONS

2017 Employee Appreciation Week

This year Appreciation Week took place September 11-15th. Marten would like to thank all of our employees for everything you do year- round. You are what makes our continued growth and success possible.

Events took place at each terminal during the week. Employees enjoyed meals and received an appreciation gift.





BENEFIT OPEN ENROLLMENT

Benefit open enrollment is scheduled for **October 31st - November 17th!** Keep an eye out for benefit information in the mail and on Omnitracs.

RECOGNITION

Marten Milestones

Ottinger, Nash have combined for three-quarters of a century working with Marten Transport

Steve Ottinger is celebrating his 45th anniversary with Marten. Steve started working here in 1972 in the Maintenance department and is currently the Maintenance Foreman. Over the past 45 years Steve has seen a lot of changes.

One of the biggest changes is working with just a couple dozen people to thousands of people. Steve also fondly remembers working with Roger Marten over the years.

Tim Nash celebrated his 30th anniversary

with Marten this summer. Tim started working in the Sales department and today currently is the Executive Vice President of Sales and Marketing.

Steve and Tim both have something in common, they have worked a combined 75 years in their respective departments. After all those years they both still enjoy coming to work every day.

Congratulations Steve & Tim!





OPERATIONS

Holiday Pay Offers Extra Earnings Opportunities

As a Marten driver you have a chance to put an extra \$550 dollars in your pocket by the beginning of next year. All you need to do is work the next three holidays...

- Thanksgiving (\$150)
- Christmas (\$200)
- New Years (\$200)

Contact your fleet manager for more information

EMPLOYEE RELATIONS

Holiday Card Contest for Employee's Children This year your child could design the Marten Transport Holiday Card!

Card Contest Guidelines

- "Favorite Holiday Traditions" is the theme for this year
- Parent/legal guardian must be an employee of Marten Transport
- Only 1 entry per child is allowed
- Designs should be appropriate for business and consumer use
- Artwork must be your own original work/creation
- Do not create an entire holiday greeting card, just artwork for the front cover

• By entering contest, entrants agree to have submitted designs displayed on the Company website, newsletters, blogs, press releases and other communication channels at its discretion without any form of compensation

• Entry forms available at all terminals or can be emailed to jobs@marten.com



Deadline for entries: Nov. 17th, 2017

COMMUNITY RELATIONS

EMPLOYEE RELATIONS

Marten Takes Part in Parades





In what has become an annual summer tradition, Marten Transport once again took part in showing off its equipment and it's community spirit by participating in parades. The vehicles shown at left, took part in the Friendship Days Parade event on July 4th in Mondovi, WI.

SAFETY



T-shirt Design Winner

Thank you to everyone that participated in our T-Shirt/ Slogan Design contest. We had over 40 entries! If you see driver Robert Perryman on the road make sure to say congrats to him for having the winning design!!

Seatbelt Violations

Drivers: wear your seatbelt correctly. NOT under your shoulder.

Make sure you wear the seatbelt while pulling up at the scales.

DO NOT take your seatbelt off too soon. --Make sure the inspector sees you take the seatbelt off!

21 unsafe basic CSA points.

XXXX

We are in alert status in the unsafe basic.

Every (NO) point counts!!



FEEDBACK

Employee Feedback

We appreciate your honesty. Please use this form for comments, complaints, or suggestions. Your input helps make Marten the best possible workplace for all employees. Drivers may submit this form in a Trip Pak envelope, ATTN: HR - to be routed to the appropriate department for a response. Office and terminal employees should submit to HR for departmental routing.

COMMENTS:

Name:_

Driver No.:___

Marten Transport, Ltd. 129 Marten Street Mondovi, WI 54755

Drivers of the Quarter Honorees for 2nd Quarter of 2017

Mondovi OTR - Jack Abel Mondovi UM - Vlado Keskic Kansas - Dallas Dague Carlisle - Richard Bullard Tampa - Catherine Shields Tucker - Markey Waters Zionsville - Andrew Nimblett Wilsonville - Paul Skillern Colonial Heights - Kenny Black DeSoto - Denshio Cook Memphis - Willie Dillon Wal-Mart New Albany - John Potts Intermodal - Jo-Ann Bailey Phoenix - Christen Pearson Wal-Mart Clarksville - Shaun Maroney Coke Dedicated - Pat McLaughlin Wal-Mart Tomah - Paul Wiese Wal-Mart Shelbyville - Tommy Hill Dry - James Lukenbill



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