

HAPPY HOLIDAYS FROM MARTEN TRANSPORT

Transporter

EXCEEDING EXPECTATIONS SINCE 1946



FOURTH QUARTER, 2016

1946 - 2016 • Celebrating 70 Years!



LOOKING BACK

A MESSAGE FROM RANDY MARTEN

Randy Marten looks back at Marten's success.

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SAYING THANKS

Driver Appreciation Week round-up.

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HOLIDAY CARDS

HOLIDAY CARD CONTEST WINNERS

Second year of Holiday Card Contest winners revealed.

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Investing in Safety

Marten's new equipment paying off in safety



Marten Transport's On Guard and Wingman investments helping to keep drivers and the motoring public safe!

Back in 2013, Marten Transport began equipping all new tractors with collision mitigation systems to keep our drivers and the motoring public safe. As of November 1st of this year, 2,494 tractors are equipped with either On-Guard or Wingman systems. By investing in this technology, we have seen some tremendous results.

- Tractors with collision mitigation systems have been involved in fewer and less costly rear-end accidents.
- Preventable rear-end accidents are down over 36% since 2010.
- Rear-end accident costs are down 55% since 2010.

While the CMS systems have helped us reduce the frequency and severity of rear-end crashes at speeds over 25 mph, drivers must stay alert at all times. Be especially alert in slow or start and stop traffic where the CMS

systems are not as effective.

In addition, we are currently going through a software enhancement of our On-Guard collision mitigation systems. These enhancements will now allow the system to identify and alert drivers to large fixed objects in their path. The original system only identifies moving objects in your path. This will further reduce collisions keeping our drivers and the motoring public safe and reducing damage to our equipment. As of November 28th, 68% of the tractors equipped with On-Guard have been updated.

This latest improvement adds to the impressive list of safety enhancements Marten has implemented over the past several years to keep our drivers safe and productive.

- Our tractors are equipped with grill guards to protect your tractor from animal strikes and truck stop parking lot accidents

eliminating costly downtime for repairs.

- We are the only fleet to offer inclement weather downtime pay to encourage drivers to pull over when road conditions are too poor to risk driving but keeping your earnings from suffering.
- We offer trailer maintenance downtime pay when a trailer dropped at a non-terminal location needs immediate repairs to be safe and DOT compliant.
- We are the only fleet to provide sleep apnea testing and treatment AT NO COST to our drivers. Other fleets require their drivers to pay for their own testing and treatment.
- Marten was the first large for-hire fleet to equip all of our company road tractors with APUs to improve driver comfort and reduce engine noise and fuel consumption.

LOOKING BACK



This picture was taken in 1982 of Randy and Roger Marten. The company was 36 years old and at that point had 101 trucks. Today after 70 years in business we have nearly 2,700 trucks. At the age of 13; Randy recalls helping out in many different jobs "I did whatever my dad told me to do around here." One of Roger's best words of advice was to "always hire people smarter than yourself". There are many reasons for our success over last 70 years but the people are the defining difference at Marten. Watching the success of the company and the employee accomplishments at Marten is what Randy finds most enjoyable.

After Seven Decades, Still Going Strong!

A message of thanks from Randy

Seventy years in business is quite an accomplishment! Marten Transport has endured some challenging times over the years, yet today we have terminals across the country, money in the bank, the newest equipment on the road and the best employees ensuring continued success! Our company has flourished where other companies have failed because of the combined efforts of our employees. I'm proud of our success; my father would be too. I can't wait to see what lies ahead for Marten in the future!

-- Randy Marten

DRIVER APPRECIATION



Driver Appreciation Week Recap

Random drawings, gift certificates, treats and meals part of festivities

This year National Driver Appreciation Week was held September 12th-16th. Marten joined the celebration to thank our employees for all of their hard work throughout the year.

Throughout the week random drawings for truck washes, Pilot gift cards and company store gift certificates were awarded to drivers. Additionally each terminal had commemorative 70th anniversary hats and blankets available to hand out to drivers as thank you gifts.

During the weeklong celebration each terminal provided meals or treats daily. Several terminals conducted a pre-trip challenge. Their maintenance departments disabled several items on a truck and trailer and the driver that found the most defects during an inspection won a prize.

We would like to thank all Marten employees and contractors who help make Marten Transport a name to be proud of. Every person has an important part in making our company run smoothly.

SAFETY

Traction, Visibility Key to Winter Driving

Pre-trip inspections even more important during winter conditions



Pre-trip inspections are not only required but are exceptionally important during extreme winter weather. Visibility and traction are two crucial aspects for safe winter driving. Lights, reflectors and mirrors need to be clean from snow and ice to ensure that you can see others and others can see you.

Proper inspections of your brakes is important. Ice can

build up in the air brakes in cooler weather. Brakes could freeze and lock up causing a fire. Make sure your air-dryer is properly working. Daily draining of air tanks is the best preventative measure.

Properly inflated tires and tread is required for proper traction. The grease on the fifth wheel can thicken up and make it hard to pull the pin. Keep fuel tank as full as possible to keep condensation down to a minimum. Keep fluid levels high, such as antifreeze and windshield

washer fluid.

Pay attention to the weather alerts. DON'T DRIVE IN A DESIGNATED SHUT DOWN AREA. Remember Marten Transport is the only carrier that pays you for shutting down due to inclement weather. Nothing is more important than your safety.

Slow down when you have reduced visibility and traction. Good guidelines to use when roads are slippery or poor traction:

- Roads are wet – reduce speed by ¼
- Roads are snow packed – reduce speed by ½
- Roads are ice covered – reduce speed by 1/3

Depending on the visibility, speeds may need to be reduced even further.

A skid is when tires lose traction with the road surface and is cause by one of the following 4 things:

- Excessive speed
- Over braking
- Over steering
- Over acceleration

OPERATIONS



Marten employees gather for a ribbon-cutting ceremony to celebrate the grand re-opening of the Jurupa Valley, California terminal.



Grand Re-Opening at Jurupa Valley

After three decades, Marten's first satellite terminal relaunches in style

Marten Transport's first satellite terminal opened in California over 30 years ago. Two years ago, the facility was relocated to Jurupa Valley, CA. It has taken most of the past year to transform the terminal to what it is today, a beautiful facility with newly added drivers lounge.

A grand re-opening was held on Sept 9th. Breakfast was provided and Marten's safety manager, Lori Ott, held several safety meetings for local drivers. Later drivers at the Jurupa Valley terminal were treated to a cookout. Sirius XM's Road Dog live hosted by KC Phillips broadcast live from the drivers lounge for 3 hours during the celebration. KC was joined by Tim Kohl-President, Tim Norlin-Sr. Director Development and Steve Hale-Terminal Manager.

Health Risk Assessment

Online Registration Instructions for UMR Medical Plan Members.

Take an active role in improving your overall health! Start by completing a clinical health risk assessment (CHRA). To access the CHRA, simply follow the instructions below!

TO GET STARTED YOU WILL NEED: 1) Hip Measurement, 2) Waist Measurement, 3) Benefit ID Card, and 4) Email address.

1. Go to fhs.umar.com.
2. Click on **Member**.
3. If you have previously registered, enter your **username** and **password** in the **TOP RIGHT CORNER** of the page. Then skip to #6. First time users, click **New user? Register here**. If you do not remember your username and/or password, click on **Forgot username or password?** If you have not logged on to your account for more than one year, you will need to re-register.
4. Employees select **I am the employee/retiree**. Spouses select **I am the spouse or dependent**.
5. Provide the following information: a) **First name**, b) **Last Name**, c) **Member ID** (enter the number located on your Benefits ID card with no dashes), d) **Group number** (no dashes), e) **Birth date**, f) **Gender**, g) **Email**. Create a **username** and **password** and choose two security questions. Record these for future reference. Click **Continue**.
6. Click on **Take a CHRA** located on the right side of the page.

PLEASE NOTE: If you are not redirected, check to see if a new tab or page has opened.

7. Click on **Start CHRA** located in the **To Do List** on the right side of the page.
8. Click on **English** or **Spanish**. The CHRA takes about 20 minutes to complete.

IMPORTANT: Spouses need to create their own account when registering online.

QUESTIONS? If you have any questions or need assistance registering, please call UMR Customer Service at 1-800-207-7680.

9. When you have answered all questions on the CHRA, click on **Submit**, located in the lower right side of page.

PLEASE NOTE: CHRA's that have not been submitted are considered incomplete and will not process your CHRA results. You may receive custom e-mail messages which are triggered by your online activities and/or CHRA results.

Your CHRA report

The CHRA report provides you with summary information about your health status, lifestyle habits and readiness to make changes, if needed.

Teladoc

24/7 access to board-certified physicians

Marten is pleased to offer Teladoc, a valuable benefit providing access to licensed primary care physicians over the phone 24 hours a day, 7 days a week.

What is Teladoc?

TelaDoc is a national network of board-certified physicians who provide quality health care through the convenience of phone or online video consultations for members of any age. Teladoc physicians can diagnose, treat and write prescriptions, when necessary, for routine medical conditions, including: Sore throat and stuffy nose, Sinus infection, Bronchitis, Allergies, Pink eye, Urinary tract infection, and much more.

Teladoc is a convenient, cost-effective alternative for minor medical problems and a solution for the current health care issues of cost and access. The copayment is \$45.00 for each Teladoc visit. You can use your TASC flexible spending card to pay the copayment cost (see page 9 for TASC Flexible Spending Account information).

Your Teladoc coverage will be available only with enrollment in one of our medical plans

Teladoc services are effective on the date you enroll in a Medical plan. Once you are registered, you will receive your first Teladoc visit free of charge! Additionally, family members covered under one of the Marten health plans can have their registration and first visit at no cost!

When should you use it?

If you're considering the emergency room (ER) or urgent care center for a non-emergency medical issue; when you can't reach your primary care physician due to time, weather, remote location or a disability; when you're on vacation or on the road; for short-term prescription refills.

IMPORTANT NOTE: In case of emergency, call 911 or go directly to an emergency care facility.



Why wait?

Set up your Teladoc account today!
Call 1-800-Teladoc (1-800-835-2362),
or go to: www.teladoc.com

You must complete your CHRA between Dec. 1, 2016 and Dec. 31, 2016 to avoid a \$7.50 per week surcharge for 2017.

BENEFITS

There is Still Time to Spend Your Flex Money

TASC Card is easy to use and provides convenient access to funds

Even though 2016 is coming to an end, you still have time to spend your flex money that you have set aside. Flexible Spending Accounts offer you ways to save money on certain dependent care and/or health care expenses for yourself and your dependents. To be eligible for reimbursement, expenses must be incurred between January 1, 2016 and March 15, 2017. The deadline for filing these expenses is June 13, 2017.

Your TASC Card is easy to use and provides the most convenient and quick method to access your elected benefit funds. Simply swipe your TASC Card when you incur eligible expense. The TASC Card

pays for and substantiates the expense at the point of purchase, eliminating the need to submit a Request for Reimbursement. Your TASC Card will allow purchases up to the maximum amount available from your Flexible Savings Account (less already paid out reimbursement requests).

To find more information on your Flexible Spending Account or to obtain a claim form, log on to www.tasconline.com. If you have any further questions feel free to contact 1-800-422-4661. Please note, if you currently have a TASC Card, keep this card as it can be reloaded each year.

INFORMATION TECH

New Website Launching Soon



Marten.com will get a new look in early 2017 with a fresh design that focuses on a better user experience for our customers, current employees, and future employees. Stay tuned in 2017 for more!



Thank You Veterans

We would like to thank all military personnel who have served in the past and those who are currently serving for the sacrifices they have made to safeguard our freedoms.

RECOGNITION

McGee Celebrates Thirty Years with Marten

Mechanic enjoys the challenge of reconstructing and repairing trucks

Terry McGee celebrated 30 years with Marten this past September. Terry started his career with Marten in the tractor shop as a mechanic. After a few years he moved to the body shop where he has worked for over twenty five years.

Terry says he enjoys working in the body shop because there is such a great group of guys to work with and he enjoys the challenge of reconstructing and repairing the trucks.

One of his favorite memories of working in the body shop was in the early 90's when he and Jerry Wolfe tore a Peterbuilt completely apart, down to the frame and rebuilt it. It took about three months to get it rebuilt but it was a great challenge.

Terry has watched the company grow over the years. When he started in 1986 there were only two locations, Mondovi, WI and Ontario, CA.

Today there are 13 terminals and numerous operation facilities across the country. Terry feels one of the biggest changes is how high-tech the trucks have become. Today's trucks are state of the art with the latest technological advances.



Pictured left to right: Randy Marten, Terry McGee and Jerry Wolfe.



Terry Prince (left) celebrates his retirement with Julie Chapin, Fleet Manager and Jeremy Guth, Director of Regional and OTR operations.

Prince Retires

Company driver and contractor services part of distinguished career

After 16 years of driving and contracting with Marten Transport, Terry Prince has retired. Prince started as an owner operator, then switched to become a company driver in 2010.

He earned his Million Mile award with Marten in 2010.

Prince says he has loved traveling the country as a driver. After retiring he plans to start fishing again, spend more time with family and friends and work on his "Honey Do" list. Congratulations and best wishes from all of us at Marten Transport.

Costume Winners!

Laredo Terminal wins costume contest for second straight year



Great group effort Laredo!! Their Addams Family spoof themed "Marten Family" was the hands down winner in the Halloween costume contest. As the first place winner, they will receive a free lunch. Congratulations!

CARD CONTEST

Holiday Card Contest

This is the second year we have had a contest for our Marten Holiday Card. We picked one card from each age category to be printed for our Marten Cards and honorable mention for the rest of the wonderful entries that we received. Thank you to everyone who participated in the contest! We have lots of talented children in our Marten family. Happy Holidays.

AGE GROUP HOLIDAY CARD WINNERS



Alex K- age 5

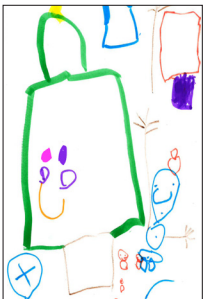
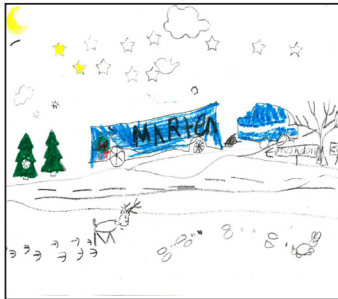


Ryleigh F- age 12



Shelby R- age 16

HONORABLE MENTION ENTRIES



FEEDBACK

Employee Feedback

We appreciate your honesty. Please use this form for comments, complaints, or suggestions. Your input helps make Marten the best possible workplace for all employees. Drivers may submit this form in a Trip Pak envelope, ATTN: HR - to be routed to the appropriate department for a response. Office and terminal employees should submit to HR for departmental routing.

COMMENTS:

Name: _____ Driver No.: _____

Marten Transport, Ltd.
129 Marten Street
Mondovi, WI 54755

RECOGNITION

Drivers of the Quarter 3rd Quarter 2016

- Cordy "Frank" Bates – OTR E
- Robert McHale – Upper Midwest
- Greg Moiser – Kansas City Regional
- Scott Sears – Northeast Regional
- Carlos Croston – Tampa Regional
- Curtis Webb – South East Regional
- Jeffrey Tucker – Teams W
- Warren Brown – Teams W
- Claude Morgan Jr – Great Lakes Regional
- Cary Goble – Western Regional
- Johnny Shelly – Mid-Atlantic Regional
- Tonny Agyekum – South Central Regional
- John Husbands – Memphis Regional
- Bradley Hutchenson – Walmart MS
- Robert Watkins – Intermodal
- Joerg Mueller – Phoenix Regional
- Frank Moore – Walmart AR
- Barbara Poquette – Coke Dedicated
- Steven Randall – Walmart WI
- John Walker – Walmart TN

SCHOLARSHIPS

Randolph L. Marten Scholarships

Marten Transport has established a scholarship program to assist employee's children who plan to pursue post-secondary education programs. Scholarships are offered each year for full-time study at any accredited post-secondary institution of the student's choice.

Eligibility: Dependent* children (up to the age of 24) of full-time Marten Transport Ltd. employees who have a minimum of 1 year with the company as of the application deadline date.

*Defined as natural and legally adopted children or stepchildren living in the employee's household or primarily supported by the employee.

High school seniors or graduates who plan to enroll or students who are already enrolled in a full-time undergraduate course of study at an accredited two-four-year college, university or vocational-technical school.

Awards: Up to 10 scholarships of \$2,000 will be awarded each year. Awards are not renewable, but students may reapply to the program each year they meet eligibility requirements.

*One recipient per family per year.

Interested students may go online to download an application at www.marten.com. Completed applications and transcripts must be post-marked no later than March 1st. Applications should be sent directly to Scholarship America.

