

MARTEN TRANSPORT Transporter

EXCEEDING EXPECTATIONS SINCE 1946



SECOND QUARTER, 2015

Marten Drivers See Another Pay Raise

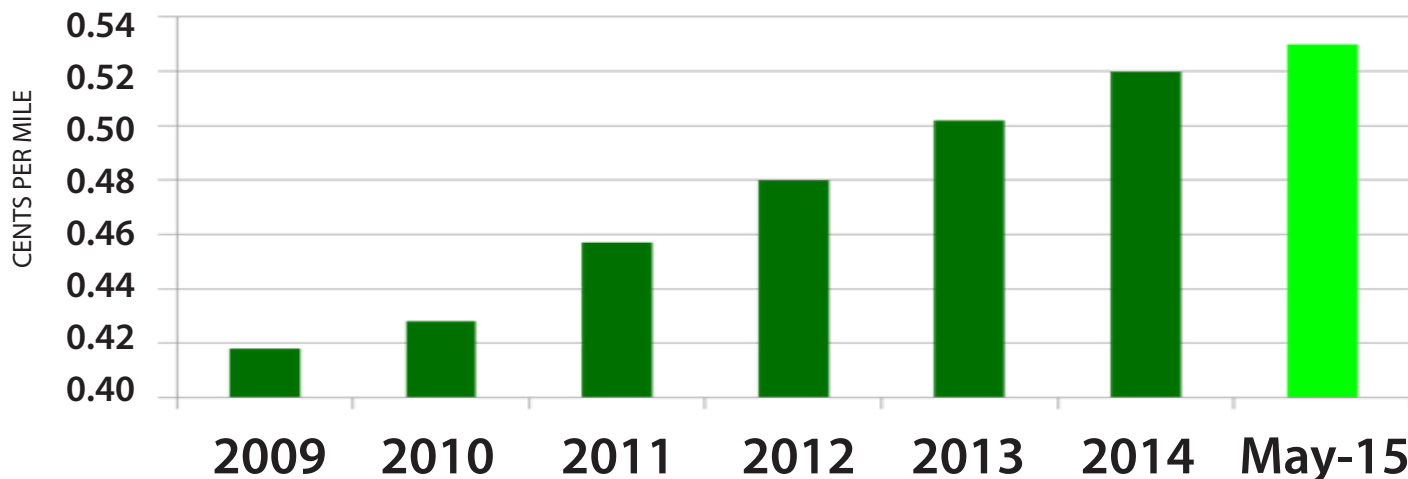


Compensation pay per mile for drivers has risen 28% since 2009

Marten is excited to announce that as of May 1st, 2015 mileage rates for our over the road and regional drivers increased by one cent per mile. This change means that drivers with one year of experience, running a 500 mile load, are now earning \$0.40 per mile. A driver with three years of experience on the same load would now earn \$0.42 per mile! This change, accompanied by our comprehensive pay package has resulted in an average driver compensation rate of \$0.54 per mile! **Since 2009 Marten has raised average driver compensation pay**

per mile by 28%! In just six years our drivers have seen increased automatic detention pay, trailer downtime pay, and inclement weather shutdown pay! Our ability to pay drivers even when their wheels aren't rolling has made a big impact on their earnings. These increases coupled with Marten's focus on providing drivers with more frequent and predictable home time are just part of what sets Marten apart from other carriers. Marten is committed to providing our drivers with the best driving jobs in the industry. Stay tuned for more improvements in 2015!

Driver Pay Timeline Since 2009



Coca Cola Names Marten “Most Progressive Carrier”

Company lauded for being able to provide solutions during surges in activity

Marten Transport has been awarded the 2014 “Most Progressive Carrier” awards by Coca-Cola! Company representatives were in attendance this March at the Carrier Conference Award Ceremony when the award was announced. Marten was quoted as being one of the most innovative and forward thinking carriers in Coca-Cola’s Core Carrier group.

Coca-Cola reflected on the strategic planning that Marten put into place to maintain committed capacity during the holiday months in 2014. They stated that Marten was the only carrier able to provide them with committed capacity as well as offer the solutions they needed to cover their surges during this busy time of the year.

Marten would like to extend a thank you to all employees. Your hard work and dedication are what make it possible for us to provide excellent service to our customers!



Marten Drivers Honored at WMCA Awards Banquet

Nearly a dozen Marten drivers honored at annual event held in Madison, WI



Eleven Marten drivers were honored at this year’s Wisconsin Motor Carriers Association banquet in Madison, WI. Drivers were honored with membership in the President’s Safe Drivers Club.

In order to receive this award drivers must have 3 years of service with the company, no accidents in the past year (on or off duty), and a clean Motor Vehicle Record with no citations (on or off duty), be a Wisconsin resident, and drive a minimum of 10,000 miles per year.

This year Marten driver Paul Weise (shown receiving award at left) was honored as the 2014 August Driver of the Month. He was honored for his commitment to safety and his professionalism both on and off the road. Congratulations to all of this year’s award recipients!

Temperatures, Produce and OS&D Claims



As a refrigerated carrier, it is critical that we ensure accuracy of temperatures and reefer maintenance. As we move into the summer months Marten encourages drivers to review procedures regarding the verification of temperatures, produce, and OS&D claims. Some important things to remember include:

- Bills of Lading should always be scanned in prior to leaving the shipper.
- If the dispatch temperature and the

temperature on the bills do not match drivers should contact dispatch immediately. All temperature discrepancies need to be addressed while at the shipping location.

- All overages, shortages, and damages must be reported to the OS&D department immediately. The OS&D staff will provide the driver with instructions on what to do next.
- Shipper seals cannot be broken without proper authorization from the OS&D

department or Operations.

- Contact Road Service immediately if you experience reefer issues.

Detailed procedures can be found in the driver handbook which is available for employees to access online. They are also available in the driver's reference guide.

Remember, load information is confidential; contact OS&D department prior to releasing any information regarding temperatures or reefer maintenance.

New Look for Trailers Highlights Intermodal Growth

Be on the lookout for the new Marten trailer design! Marten's trailers have been redesigned to recognize our presence as the temperature controlled intermodal carrier we are! All Marten equipment is rail ready, and this new design reflects how Marten continues to grow.



A Good Dozen *Huber Retires after 12 Years with Marten*

Vicki Huber retired this March after 12 years with Marten Transport. Vicki started as a Work Comp Claims Representative. At the time of her retirement she had moved into the role of Senior W.C. Representative. Vicki plans to spend her retirement traveling, gardening, and spending more time with her family. Congratulations Vicki!

► Marten Transport has established a scholarship program to assist company employees' children who plan to pursue post-secondary education in college and vocational programs. Scholarships are offered each year for full-time study at any accredited post-secondary institution of the student's choice.

The scholarship program is administered by Scholarship Management Services, a department of Citizens' Scholarship Foundation of America, Inc. (CSFA). CSFA is a national non-profit educational support and student aid service organization that seeks to involve and assist the private sector in expanding educational achievement. Awards are granted without regard to race, color, creed, religion, age, gender, disability or national origin.

RANDOLPH L. MARTEN SCHOLARSHIP RECIPIENTS

Ten Awarded Randolph L. Marten Scholarships

Nearly 150 scholarships have been provided to students during the past 17 years

Marten Transport is proud to announce the recipients of the 2015 Randolph L. Marten Scholarship Program. In order to be eligible for this scholarship the applicant must be a dependent child of a Marten employee who has been with the company for at least a full year.

This year's recipients each received a scholarship in the amount of \$2,000. Since its inception in 1998 **Marten has awarded 146 scholarships totaling almost \$200,000.**

Marten is proud to introduce the 2015 recipients:

• **Danielle Baier** will attend the University of Wisconsin-Madison. She plans to study nursing. Danielle is the daughter of Randy and Debbie Baier of Chippewa Falls, WI.

• **Amanda Becker** will be enrolled at the University of Wisconsin-River Falls during

the 2015-2016 school year. Her field of study will be animal science. Amanda is the daughter of Brian and Denise Becker of Eau Claire, WI.



• **Tara Goble** will be attending Washington State University this fall. She plans to study wildlife ecology. Tara is the daughter of Cary and Billy Goble of Longview, WA.

• **Andrew Gregory** is currently attending UW-La Crosse. He is studying computer science. Andrew is the son of Wayne and Cynthia Gregory of Eleva, WI.



• **Maegan Olson** currently attends the University of Wisconsin-Eau Claire. She is seeking a degree in athletic training. Maegan is the daughter of Davy and Wendy Olson of Mondovi, WI.

• **Kaleb Schwinefus** will be enrolled at St. Olaf College this fall. He plans to major in Biology. Kaleb is the son of John and Becky Schwinefus of Eleva, WI.



• **Nicholas Snow** will attend the University of Wisconsin-La Crosse. There he plans to study science. Nicholas is the son of Mike and Jodie Snow of Strum, WI.

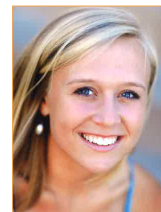


• **Jessica Turner** is enrolled at Carroll University. She is majoring in psychology. Jessica is the daughter of John and Fawn Turner of Eau Claire, WI.



• **Brandon Vetterkind** currently attends the University of Wisconsin-Milwaukee. He is studying occupational therapy. Brandon is the son of John and Lori Vetterkind of Strum, WI.

• **Taylor Wood** will attend Sauk Valley Community College. She plans to study radiology. Taylor is the daughter of Mark and Margaret Wood of Tampico, IL.





Brighten *Your Outlook*®

IT'S A GREAT TIME TO DEFY GRAVITY!



Unleash your inner Super Saver with the Marten Transport Retirement Savings Plan! No magic powers needed—just follow some common-sense steps:

- **Set smart goals (and stay focused).** Make saving and investing for retirement one of your top financial priorities—it's the one big expense you *can't* borrow for. Know how much help you should—and shouldn't—expect from the government and other sources.
- **Consider saving at least 10% of your pay,** as soon as you can. Automatic payroll deduction makes it easy to get disciplined. If double digits seem too much right now, get there with small annual increases.
- **Consider consolidation.** By combining all of your retirement accounts (including prior employer plans such as 401(k)s, 403(b)s, and most IRAs) into a single account, you can reduce paperwork, improve how you manage your investing strategy, and better manage your costs. **Get help from a Transamerica retirement counselor.**
- **Make a budget (and stick to it).** List your monthly income and expenses. Separate needs from wants. Cut back on the latter.
- **Build a rainy day fund.** Set aside at least three to six months' living expenses, just in case, to avoid having to dip into your retirement savings.
- **Stamp out credit card debt,** starting with your highest-rate balances.
- **Diversify investments** based on your "time horizon" and "risk tolerance." Your plan may offer ways to do so by making a *single* decision.

Important: The projections or other information generated by the OnTrack® tool regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. Results derived from the OnTrack® tool may vary with each use and over time. Please visit your plan website for more information regarding the criteria and methodology used, the tool's limitations and key assumptions, and other important information. Review the fees and expenses you pay, including any charges associated with transferring your account, to see if consolidating your accounts could help reduce your costs. Be sure to consider whether such a transfer changes any features or benefits that may be important to you. Diversification does not assure a profit or protect against market loss. The role of the retirement counselor is to assist you with your savings and investment plan. There are no fees or commissions for meeting with your retirement counselor, who is a registered representative with Transamerica Investors Securities Corporation (TISC), 440 Mamaroneck Avenue, Harrison, NY 10528. Marten Transport, Ltd. has selected Transamerica Retirement Solutions as your retirement plan provider, but there are no other affiliations between Marten Transport, Ltd. and Transamerica or its affiliate, TISC.

◀ EMPLOYEE FEEDBACK

We appreciate your honesty. Please use this form for comments, complaints, or suggestions. Your input helps make Marten the best possible workplace for all employees. Drivers may submit this form in a Trip Pak envelope, ATTN: HR - to be routed to the appropriate department for a response. Office and terminal employees should submit to HR for departmental routing.

COMMENTS:

Name: _____ Driver No.: _____

Marten Transport, Ltd.
129 Marten Street
Mondovi, WI 54755

Driver's of the Quarter ► 1st Qtr 2015

- Mannterance Saih—OTR East
- Jim Harp—OTR West
- Terrance Edwards—Upper Midwest
- John Kehl—Kansas
- Dale Froman—Carlisle
- Anita Peak—Tampa
- Welton Dupree—Southeast Regional
- Jeff Tucker/Warren Brown—Teams
- Anthony Decarlo—Indianapolis
- Daniel Ahlers—Wilsonville
- Delwin Bolden—DeSoto
- William Vaughn—Memphis
- Ronnie King—New Albany
- Mark Berkheimer—Intermodal
- Al Harp—Phoenix
- Thomas Fortman—Clarksville