MARTEN TRANSPORT Transporter THIRD QUARTER, 2013

FEATURE STORY

Multiple Million Milers Honored Marten honors 17 drivers for excellence, safety and professionalism



MILLION MILE INDUCTEES: Back - Kevin Taylor, David Peters, Willie Love, Brad Davis, Joe Cravillion. Front - Randall Wood, Chad Moore, Randy Weathersby, Hal Morris, Tim Streckfus. Unable to attend; Paul Bendt, Cary Goble, and Vickie Thundereagle.



TWO MILLION MILE INDUCTEES: Back - Bob Stevens, Martin Jensen. Front - Shawn Walker, Jeffery Stanton, David Guthmiller





THREE MILLION MILE INDUCTEES: Left to Right - Mark Lowthorp, Bill Lee.

A Million Miles Equals...

- Driving 500 miles/day for 5 years, 5 months, 25 days
- 358 trips between L.A. and New York
- 1,280 trips between **Dallas and Atlanta**
- Driving around Atlanta on I-285 approximately 15,931 times

Marten Transport has a lot to be proud of in 2013, including phenomenal growth and expansion, but the company

takes the most pride in the accomplishments of its amazing million milers. On May 18, Marten honored 13. One Million Mile Club Inductees, five Two Million Mile Club inductees and Two, Three Million Mile Club inductees.

"We're really proud of these individuals. Their work ethic, loyalty and dedication to Marten is amazing," said Dan Peterson, Director of Safety. "It's very important for us as a company to recognize all of them in a special way at the banquet."

Dan Peterson, Jeremy Guth, Operations Manager and Seth Reda, Regional Operations Manager introduced the inductees and spoke about their individual contributions.

This year approximately 130 people were on hand to honor these special drivers.

New inductees to the Million Mile Club receive a custom jacket prior to the banquet and have their portraits taken to be placed in the Marten Transport Hall of Fame, which features all of Marten's honorees through the years. At the banquet, they receive an engraved mantle clock, million miler hats and a certificate of achievement.

"We also have certificates created for the support people in the honoree's life," said Peterson. "They can give it to their spouses, children, parents whoever they want to thank for encouragement over the years."

Two Million Mile Club inductees receive a custom specialty ring, a polo-style shirt, two million miler hats and a certificate of achievement. A group photo is taken for the wall of fame.

Two company drivers were inducted into the Three Million Mile Club. "They have been with Marten Transport for over 25 years," Peterson noted.

The new inductees to the Three Million Mile Club are: William Lee and Mark Lowthorp. We are very fortunate to have them with us. They were presented with a catalog to choose a gift, three million miler hats and a certificate of achievement.

With the new additions, Marten Transport has inducted 529 members to its Million Mile Clubs including 113 two million milers, and 14 three million milers.

The inductees, their guests and many Marten employees enjoyed a dinner buffet following the awards ceremony.

Intermodal Option Expanding Opportunities

After nearly eight years of providing service, options still growing for Marten

Marten Transport is now approaching the 8th year of providing intermodal service to our customer base. This is a service that was much needed by customers in order to provide extra capacity and reduce cost in the market place. Since our first temperature controlled move late in 2005, Marten Transport has moved over 120,000 loads by rail and continues to evolve by offering dry intermodal service to our customers with our purchase of 400 new intermodal containers.

What does this mean and how does it affect you?

First, Marten Transport was able to gain new customers and new customer lanes that were once with other carriers.

Second, Marten Transport was able to create quality local dray driving positions.

Third, our intermodal business has been inter-twined with our regional and OTR



services by offering bi-modal solutions. These solutions combine a longer dray move using regional and OTR drivers on one end with rail transit on the other end. In short, it provides a load and income for a driver where there may not have been prior. Last year alone, our intermodal services provided over 24,000 loads to our OTR/Regional drivers that increased our drivers overall income.

Last, but certainly not least, Marten

Transport was able to diversify its offerings to our customer base, grow our annual revenue, and grow our annual profit which all leads to a better Marten. Increased profits allow Marten to continue to provide our drivers with the best equipment in the industry.

We want to thank all of our drivers who have continued to support Marten Transport's Intermodal offerings and we look forward to continued growth.

◆ EMPLOYEE RECOGNITION

Smith Bids Marten a Fond Farewell

Chief Operating Officer retires after nearly a quarter century of service to the company



Tim Kohl, President awarding Bob Smith with his crystal retirement truck. Smith worked at Marten for more than two dozen years.

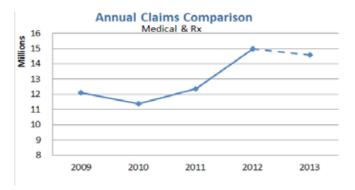
Bob Smith, COO, came to Marten in 1989 when there were only three terminals, 48-foot trailers were the norm and there were no Qualcomms, cell phones, email or GPS systems! Over the past 24 years he has seen many changes come and go for the industry as well as the company. Bob stated his greatest enjoyment over the years was watching the company grow and the employees, which he'll miss most.

In his new found free time, Bob plans to spend more time at the lake and get some projects done around the house.

Best wishes to Bob for a long and very happy retirement!

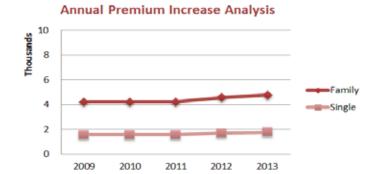
Challenges of Rising Claims and Medical Costs

Company initiatives has helped to keep employee insurance costs at a lower cost



COMPARE AND SEE... how our claims have dramatically increased over the past few years. Marten has been able to insulate employees and keep premiums relatively flat despite huge increases to claims costs! We appreciate employees who are using cost saving efforts by utilizing in-network providers, Teladoc and limiting Emergency Room visits to only life threatening concerns in order to help lower our claims.

For 2013 our claims are progressively reaching over \$3 million per quarter. Typically, 3rd and 4th quarters are higher for claims.





◆ EMPLOYEE RECOGNITION



Saying "Thanks"

Long-term intermodal driver, Richard Henderson deserves praise

Scott Rollins from Mondovi corporate office thanks Intermodal driver Richard Henderson for his long term services. Richard started with Marten Transport in 1999. In February of 2006, Richard became the first driver to move into a full time intermodal driving position. Based out of our Ontario CA terminal, Richard has seen our intermodal growth first hand. When Richard first

started this position, he wondered if there would be a regular shift or enough to keep him busy. Over the years, Richard has worked with several great office and driving employees and is astounded by how many trailers Marten currently puts on the train compared to his first days working with intermodal. Thanks to Richard and all of our drivers for their efforts in making Marten the BEST.

Leaving the Road

Hammond says so long to driving after long career with company



After more than two decades of driving for Marten Transport, James Hammond has decided to "Hit the Road" in a different fashion. Hammond who began his driving career at Marten on March 7, 1991, won't be literally out racking up miles in his truck - he's left all that behind, retiring in May of this year.

Now that he's no longer driving, Hammond plans to catch up on some of the things he has not had the chance to do in years. So far he's really enjoying it.

Hammond earned Million Mile Club destinction in 2003. He was inducted into the Two Million Mile Club in 2009. His retirement plans include helping out his kids and to do some "dog sitting."

Thanks James for all your years of loyal service and professional, safe driving. We wish you all the best in your retirement.

Marten's Midyear Medical Recap

Consider a money saving option rather than using the Emergency Room



It's hard to believe, but half the year is over! During the first half of the year, we have surpassed last year's medical claims for the same time period. Below is a quick glance at our numbers

and reminders of our plan. These stats directly affect our participants and their pocketbook.

- Marten's claims for ER visits are well above the national average!
- We are self-insured ... meaning Marten Transport pays for all medical claims exceeding the deductibles. So far this year we have paid out nearly 8 million dollars in medical and

prescription claims.

• Employee premium rates are directly affected by the cost of claims paid annually.

What you can do to save money ...

- Use Emergency Rooms only for a life threatening concerns!
- Call Teladoc (800-835-2362) to speak to a doctor 24/7/365 for common ailments, for only \$38 versus \$1,000's at ER's.
- Call UMR (800-826-9781) for an in-network clinic no matter if at home or on the road
- Go online to www.umr.com to find an in-network clinic The takeaway ... the next time you have an illness and need to seek medical attention consider one of these money saving options ... and keep more money in your pocket!

A Real Life Changing Plan

Marten driver James Morris beating Diabetes with lifestyle adjustments and determination to change

James Morris is a long term driver at Marten Transport and deserves a pat on the back. Just 2 months ago, James beat

the odds and was able to stop taking all his medicine for Diabetes.

After failing his DOT physical and being off work for 11 days, he decided point blank to change his lifestyle. He said "It is all about making up your mind to change and not letting it beat you. I completely changed my diet over a two month period by eliminated all fried foods and all foods that were white. example white bread, from my diet. I cook most of my meals in a crockpot; one of my

favorites is chicken with vegies and seasonings that are cooked all day long while I am driving."

James said he loves a good cup of coffee in the morning without cream and sugar of

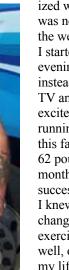
course and a protein shake for Breakfast. "I drink a lot of water throughout the

day and keep nuts, veggies and fruit on



Marten Transport would like to congratu-

late James on setting a goal and sticking to a life changing plan. Healthy choices do not always seem easy, but this success story just goes to show you that it can be done!



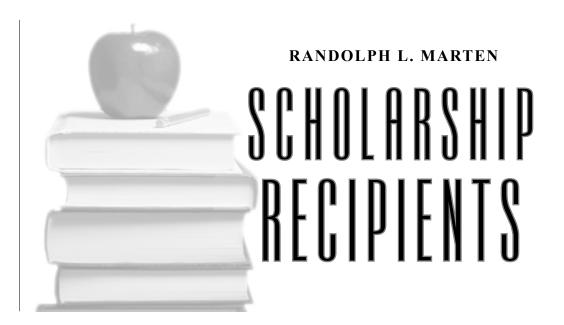
IMPORTANT REMINDER!

Referrals may not always be covered!

- Just because your innetwork physician refers you to another facility, does not mean they are in the network....ALWAYS CHECK!
- There is NO out-of-network medical coverage.
- Individuals who choose to use a provider that is out of network will be responsible for 100% of the cost and will not go towards any deductible.
- For a list of in-network providers or to confirm your provider is still in-network go to www.umr.com, or call 800-826-9781 or check with your provider.

Marten Transport has established a scholarship program to assist company employees' children who plan to pursue post-secondary education in college and vocational programs. Scholarships are offered each year for full-time study at any accredited post-secondary institution of the student's choice.

The scholarship program is administered by Scholarship Management Services, a department of Citizens' Scholarship Foundation of America, Inc. (CSFA). CSFA is a national nonprofit educational support and student aid service organization that seeks to involve and assist the private sector in expanding educational achievement. Awards are granted without regard to race, color, creed, religion, age, gender, disability or national origin.



Outstanding Students Picked for Scholarships

Eight chosen for Marten's annual continuing-education grants for children of employees

MONDOVI -- Marten Transport, Ltd. is proud to announce the recipients of the 2013 Randolph L. Marten Scholarship Program. In order to be eligible for this scholarship, the applicant must be a dependent child of a Marten Transport, Ltd. employee.

The following recipients will receive a \$1,500.00 award to use towards furthering their education.



· Samantha Clark is attending Arizona State University in Tempe, AZ.

Samantha's

field of

study is Communications. Samantha is the daughter of Terry Douglas and Vanessa Clark of Apple Valley, CA.

• Dakota Froman is attending Rochester Institute of Technology in Rochester, NY. His field of study is

Software Engineering. Dakota is the son of Dale and Susan Froman of Lyndonville, NY.



Froman



Gregory

 Andrew Gregory is attending the University of Wisconsin-La Crosse in La Crosse, WI. His major

field of study is Computer Science. Andrew is the son

of Cindy and Wayne Gregory of Eleva, WI.





Johnson

College. Her major field of study is Accounting/Pharmacy. Taryn is the daughter of Ralph Johnson and Jennifer Welch of Basehor, KS.





Leatherman

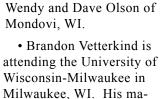
nise is the daughter of Maria and Alejandro Leatherman of Phoenix, AZ.

Norlin

• Elizabeth Norlin will be attending the University of Wisconsin-Stevens Point in Stevens Point, WI.

Her major field of study is Early Childhood Education. Elizabeth is the daughter of Tim and Lisa Norlin of Mondovi, WI.







Vetterkind

jor field of study is undecided Brandon is the son of John and Lori Vetterkind of Strum, WI. Marten

Transport, Ltd. holds a strong belief that education and hard work will make a difference in the future

We appreciate your honesty. Please use this form for comments, complaints, or suggestions. Your input helps make Marten the best possible workplace for all employees. Drivers may submit this form in a Trip Pak envelope, ATTN: HR - to be routed to the appropriate department for a response. Office and terminal employees should submit to HR for departmental routing.

Name:	Driver No.:	
COMMENTS:		

Marten Transport, Ltd. 129 Marten Street Mondovi, WI 54755

◆ OPERATIONS DEPARTMENT

Phoenix Rising

New Arizona terminal to be completed soon



The new Phoenix Terminal is open and almost complete. The shop is up and running. Watch next quarter's Transporter for the full details of this exciting transition.

Drivers of the Quarter 2nd Quarter 2013

Terminal (Ops Manager): Drivers

Mondovi (Jeremy Guth): Michelle Lemasters Kevin Rowe, Tim Saylor

Kansas (Seth Reda): Janis Dunn

Carlisle (Brian Hogan): David Lewis

Tampa (Justin Hurd): Harjan Sloots

Tucker (Ryan Elliot): Larry Humpert, Ethel &

Franics Roberts

Indy (Jerod Aikman): Jerome Wade

Wilsonville (EricAnson): Chris Lee

Colonial Hts (Tim Sinclair): David Lewis DeSoto (Alison Gorton): Robert Reed

Memphis (Angel Rivera): Mike Holmberg

Walmart (Sharon Floyd): Robert Clark

Intermodal (Kelly Baker): Harold Conover

Phoenix (Joe O'Neal): Delfino Carigo